



FY12/2023
Supplementary Material
On Financial Results

teno. Holdings Co., Ltd. (Securities code: 7037)

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Financial results overview
Year Ended FY12/2023
(Company-wide)

Summary (company-wide)

Higher revenues / Lower earnings

(mil. yen)	FY12/2022	FY12/2023	+/- %	+/- amount
Net Sales	12,128	14,557	+20.0	+2,428
Sales Cost	10,384	12,375	+19.2	+1,991
SG&A	1,589	1,994	+25.4	+404
Operating profit	154	187	+21.6	+33
Ordinary profit	156	194	+24.3	+38
Net profit	▲27	100	—	+127

Consolidated Profit and Loss Statement

(mil. yen)	FY 12/2022	FY 12/2023	+/- %	+/- amount
Net sales	12,128	14,557	+20.0	+2,428
Sales cost	10,384	12,375	+19.2	+1,991
Gross profit	1,744	2,181	+25.1	+437
SG&A	1,589	1,994	+25.4	+404
Operating profit	154	187	+21.6	+33
Non-operating profit	35	37	+5.9	+2
Non-operating expenses	32	30	▲7.9	▲2
Ordinary profit	156	194	+24.3	+38
Net profit	▲27	100	—	+127

Consolidated Balance Sheets Overview

(mil. yen)	FY12/2022	FY12/2023	+/- amount
Current assets	3,989	4,094	+104
Cash and deposits	2,174	1,925	▲248
Accounts receivable - trade (Accounts receivable - trade & contract assets)	1,147	1,194	+47
Non-current assets	5,333	5,432	+99
Property, plant and equipment	1,728	1,705	▲22
Intangible assets	1,865	1,915	+50
Investments and other assets	1,739	1,811	+72
Total assets	9,323	9,527	+204
Current liabilities	3,739	4,136	+396
Short-term loans payable	1,140	1,339	+199
Current portion of long-term loans payable	652	569	▲82
Accounts payable - other	801	909	+108
Non-current liabilities	3,402	3,148	▲254
Long-term loans payable	3,137	2,855	▲281
Net assets	2,180	2,242	+62
Total liabilities and net assets	9,323	9,527	+204

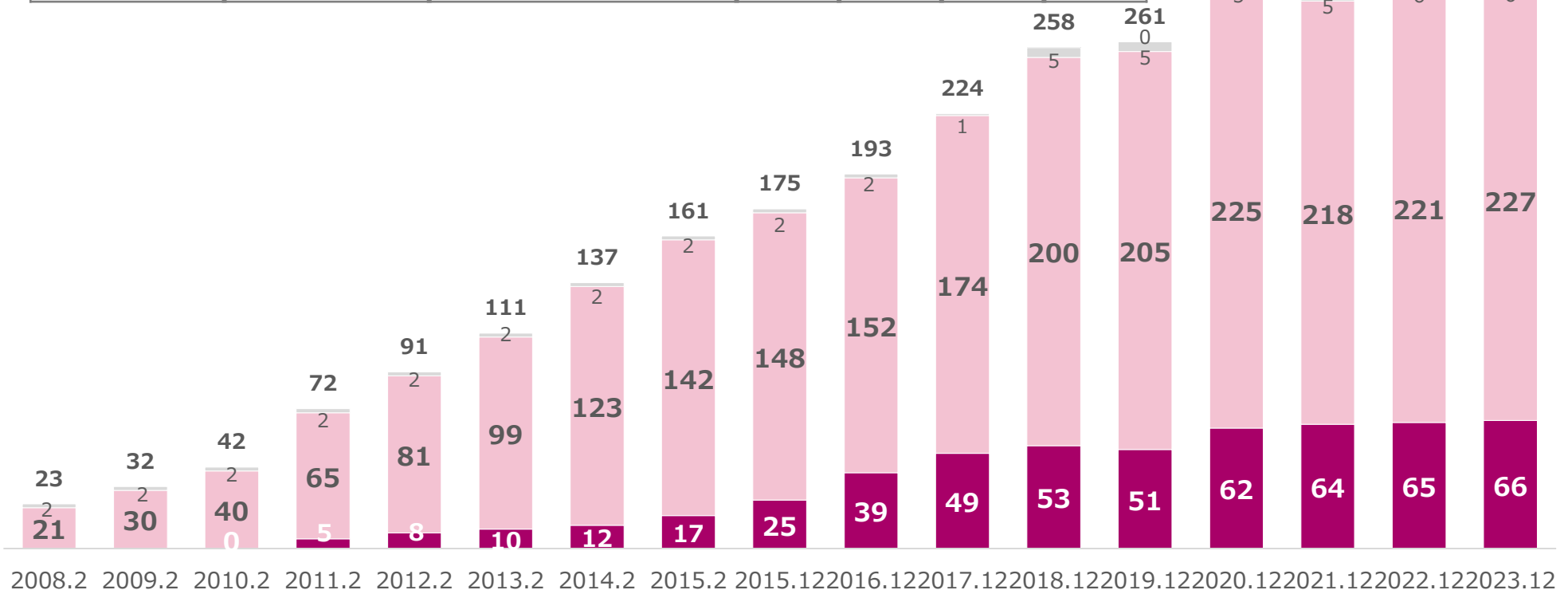
Overview of Consolidated Statement of Cash Flows

(mil. yen)	FY12/2022	FY12/2023	+/- amount
Cash flow from operating activities	297	324	+26
Cash flow from investing activities	▲967	▲367	+716
(free cash flow)	▲670	▲42	+627
Cash flow from financing activities	1,037	▲208	▲1,245
Increase (decrease) in cash and cash equivalents	367	▲250	▲618
Beginning balance of cash and cash equivalents	1,745	2,113	+367
Cash and cash equivalents at end of period	2,113	1,862	▲250

Trend in number of centers in operation (by segment) **teno.** HOLDINGS

■ Running childcare centers and nursing homes mainly in Tokyo area & Kyushu
 <By type and region, as of Dec. 31, 2023>

	Childcare Service						Elderly Care	Lifelong Related Support	Total
	Certified	Small certified	Entrusted childcare center	After-school childcare center	Waiwai	Others			
Tokyo area	35	4	3					24	66
Kyushu	3	10	113	64	33	5	3	2	233
Kansai/Aichi	9	5	9	5		1	4	19	52
Others								11	11
Total	66		227			6	7	56	362



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